

Phoebe A. Nelson

Associate

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Phoebe A. Nelson, Esq. is an associate attorney in Frier Levitt's Healthcare Department who provides legal representation to physicians, healthcare professionals, and laboratories in a wide range of healthcare-related matters.

Her practice focuses on defending clients against payor audits, including Medicare, Medicaid and commercial insurance matters and overpayment demands, while also addressing issues such as payment suspensions and revocations of billing privileges. Additionally, Phoebe assists clients with credentialing matters, billing disputes, administrative delays, and denials or reductions in payment from payors, along with representing healthcare professionals facing challenges related to the denial of privileges, removal or suspension of licenses, and medical board investigations.

Her overall practice involves defending healthcare clients in cases of administrative, civil, or criminal discipline, ensuring they receive fair treatment while mitigating potential professional and financial consequences.

Phoebe embarked on her legal journey as a Legal Intern at The General Counsel's Office at Monmouth University, followed by experience as a Judicial Extern to the Honorable Alan G. Lesnewich at the Superior Court of New Jersey. After completing her externship, Phoebe worked as an Intern in the Legal Department at Amicus Therapeutics Inc.

Prior to becoming an associate at Frier Levitt, Phoebe served as a Law Clerk at our firm, where Frier Levitt was able to witness firsthand her invaluable contributions. After graduating from Seton Hall University School of Law and receiving her Juris Doctor degree, Phoebe returned to Frier Levitt to continue assisting clients as a trusted legal professional.

Education

Seton Hall University School of Law, J.D.

Monmouth University, B.A., *summa cum laude*

Admissions

Bar Admissions

- New Jersey

Court Admissions

- U.S. District Court, District of New Jersey

Experience

- Frier Levitt Secures Five Fully Favorable ALJ Decisions Reversing Medicare Wound-Care Overpayments for Skin Substitute Grafts (October 2026)

- Frier Levitt Secures Full Waiver of Medicaid Dental Audit Overpayment Demand for Pediatric Practice (October 2026)
- Frier Levitt Secures ALJ Win in Medicare Wound-Care Overpayment Appeal (February 2026)
- Frier Levitt Secures Major Wound Care Victory, Overturning More Than $1.13 Million in Medicare Overpayments (February 2026)

Insights

Recent Publications

- Co-author, "$45 Million FCA Settlement Is a Wake-Up Call for Wound Care Providers," Frier Levitt (January 2026)
- Co-author, "The Hidden Threat of L3 EOB Denials: A Critical Warning for Healthcare Providers Facing Medicare Payment Suspensions," Frier Levitt (December 2025)
- Co-author, "Provider Alert: OIG Launches Nationwide Audit of Medicare Skin Substitute Payments," Frier Levitt (September 2025)
- Co-Author, "MedSpa Missteps: Avoiding Legal and Compliance Pitfalls in a Booming Industry," Frier Levitt (August 2025)
- Co-author, "Protect Your Practice: The Importance of Healthcare Counsel for Medicare Audits and Appeals," Frier Levitt (June 2025)
- Co-author, "How Will the Federal Government's Focus on Medicaid Waste, Fraud, and Abuse Impact Healthcare Providers in New Jersey?" Frier Levitt (May 2025)
- Co-author, "Before You Surrender: Preserving Your Rights and Registration in DEA Proceedings," Frier Levitt (April 2025)
- Co-author, "Provider Alert: Increased Risk and Scrutiny of Patient Cost-Sharing Waivers," Frier Levitt (April 2025)
- Author, "What Every Lab Needs to Know About COVID-19 Testing Audits," Frier Levitt (February 2025)
- Co-author, "Horizon's Retroactive Reimbursement Policy Adjustments: Protecting Your Practice and Patients," Frier Levitt (February 2025)
- Co-author, "Pre-payment Review: A Growing Challenge for Healthcare Providers," Frier Levitt (February 2025)
- Co-author, "Understanding the Disciplinary Process: Hospital Bylaws, Reporting Adverse Actions, and Legal Considerations," *American Health Law Association* (AHLA) (August 2024)
- Co-author, "Understand the Audit Risks and Penalties from Some Cardiology Codes," *Medical Economics* (February 2024) **— TODD B. ALEX**

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Recent Success Stories

- Frier Levitt Secures Medicare Appeal Victories Totaling $8 Million in COVID-19 Testing Disputes
- Frier Levitt Obtains 12 Favorable ALJ Decisions Overturning CMS Overpayment Demands for Wound Care Products
- Frier Levitt Successfully Reduces Parallel Audits of a Provider, Achieving Full Commercial Reversal and Substantial Medicaid Reduction

Recent Speaking Engagements

- **Panelist, "When Parents Disagree: A Pediatrician's Guide to Consent, Communication, and Staying Neutral," NJAAP Webinar (September 2025)**
- Panelist, Part 2: "Wound Care Audits – Navigating Payer Scrutiny, Coding Challenges, and Audit Response Strategies," Frier Levitt "Navigating Wound Care Webinar Series" (June 2025)
- **Panelist, "Preparing for an Audit: Legal Insights for Professional Coders," Monmouth Ocean AAPC Chapter's 18th Annual NJ Coders Day, New Jersey (October 2024)**
- **Panelist, "Four Mistakes Practices Are Still Making in 2024," MGMA & HLA Webinar (August 2024)**
- **Panelist, "Navigating Payor Audits in 2024: Emerging Trends and Effective Response Strategies," NJSOM Spring Conference, New Jersey (May 2024)**

Awards & Recognition

- *Best Lawyers: Ones to Watch® in America*, Health Care Law (2026-2027)

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